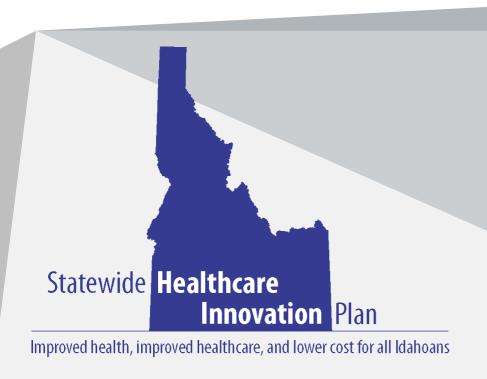
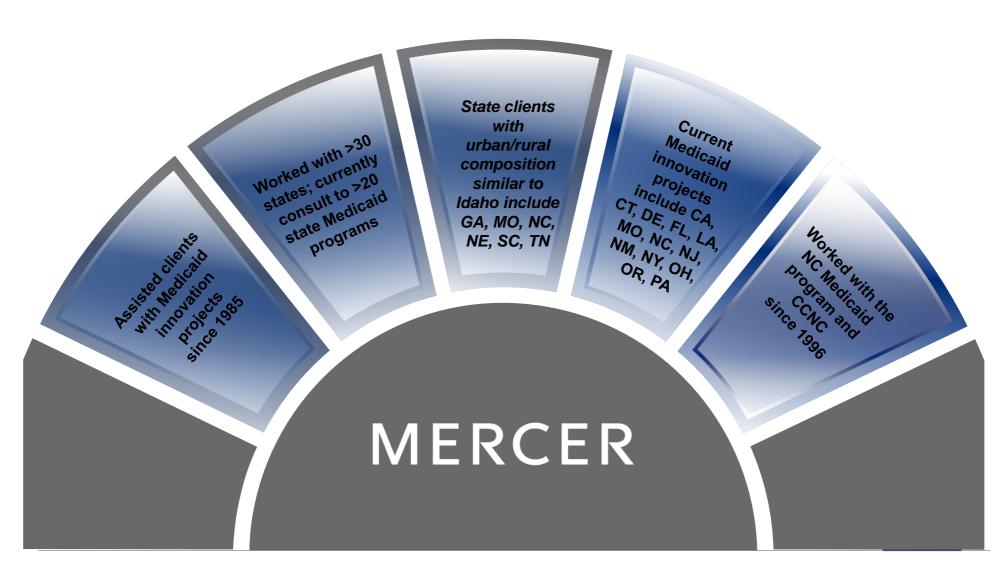
IDAHO STATEWIDE HEALTHCARE INNOVATION PLANNING PROJECT



Ed Fischer

Grant Administrator: Idaho Department of Health and Welfare

Introduction to Mercer Background on Government Practice



Introduction to Mercer Our Consultants

- Our more than 185 consultants and the Idaho project team include individuals with expertise in:
 - Group facilitation
 - Delivery system transformation
 - North Carolina's CCNC program
 - ACA policy and operations (including development of health insurance exchanges)
 - Clinical and behavioral health care and quality improvement
 - Project management
 - Payment reform
 - Actuarial and financial analysis
 - Information technology

Mercer's Key Project Staff



Ed Fischer, MBA **Project Manager**



Russ Ackerman, ASA, MAAA

Contract Manager



Charles Lassiter, JD

Project Manager



Dianne Heffron, MBA Senior Advisor / Facilitator



Marcia McDonell
Project Coordinator /
Facilitator



Jennifer Feliciano, MBA

Project Coordinator



Michelle Walker, MSG, MPA Senior Policy Specialist



Jeff Thompson, MD, MPH Advisor



Lanier Cansler CCNC Advisor



L. Allen Dobson, MD, FAAFP CCNC Advisor

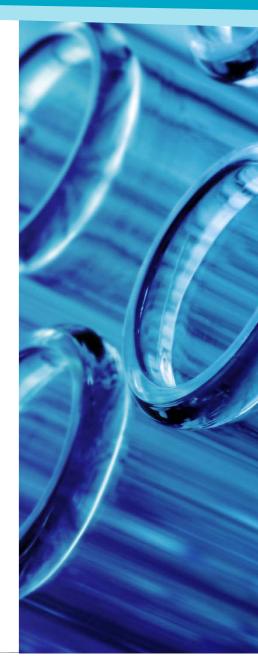


Shelli Stayner Idaho Healthcare Specialist

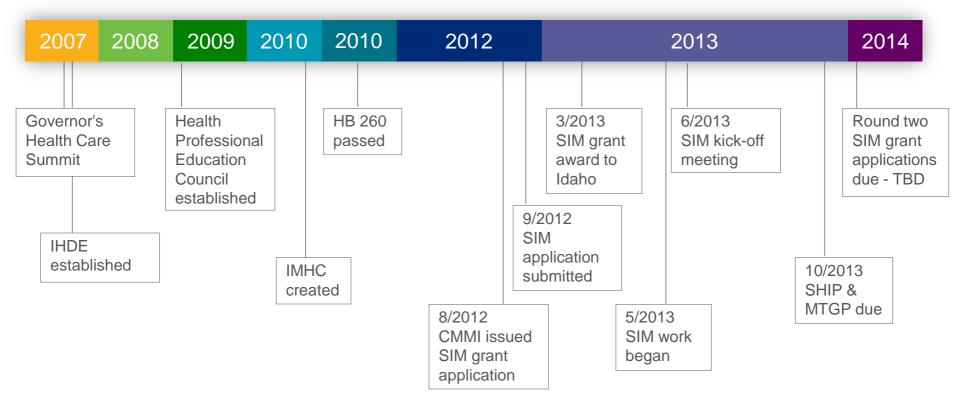
Background Information

The Idaho Landscape

- Idaho Medicaid has experienced unsustainable growth, increasing enrollment 75% over the last decade.
- 96.7% of the state is a federally-designated shortage area for primary care; 100% for mental health care.
- Idaho currently trails the national average of physicians who have adopted electronic health records.
- 15 states currently support an all-payer claims database. Idaho is not one of them. However, IHDE has made significant strides toward this goal.
- Idaho is 25% below the national average in emergency room visits per year.
- Idaho is nearly 43% below the national average per capita spending on imaging costs.
- Idaho spends nearly 39% less on end of life care than the national average.



Chronological Review of Events

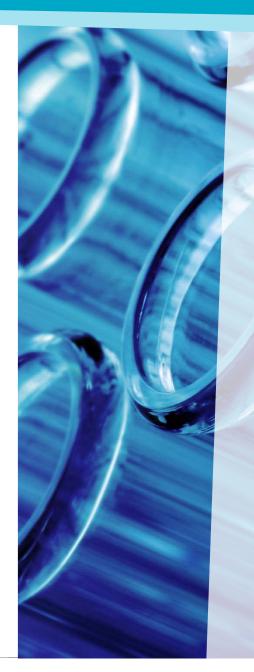




Project Background

The State Innovation Models Initiative

- The Center for Medicare & Medicaid Innovation created SIMs for states that are prepared for or committed to planning, designing, testing, and supporting evaluation of new payment and service delivery models in the context of larger health system innovation.
- The State Innovation Models Initiative is providing nearly \$300 million to support the development and testing of state-based models.
- This initiative provides states an opportunity to align their unique position as the largest or one of the largest health purchasers in a state spanning both public and private health programs with multi-payer efforts.



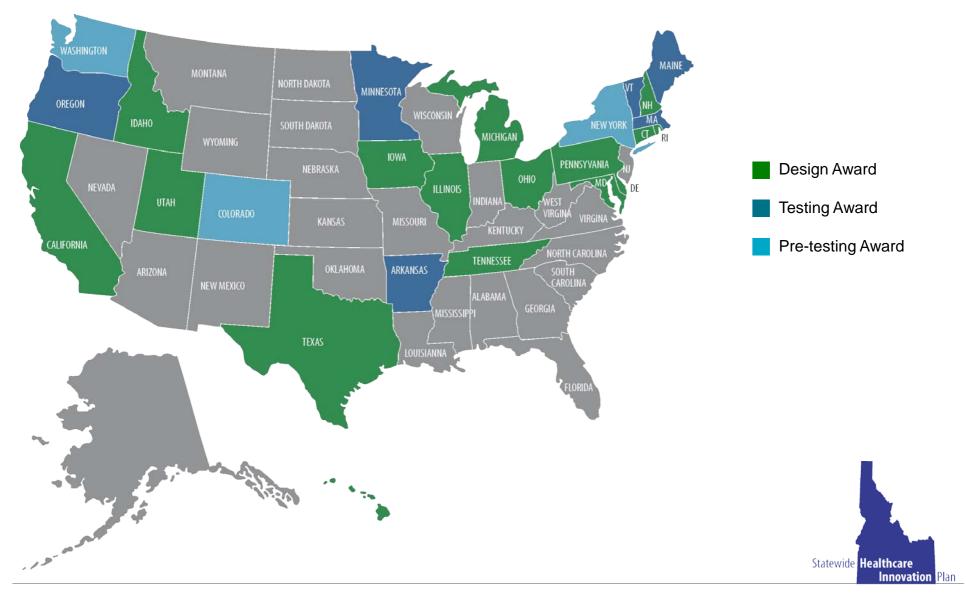
Background Information

Competition for the Award

- Things we know
 - 6 states were awarded Model Testing Awards, while 3 states failed to qualify and received Model Pre-Testing Awards. 16 states were awarded a Model Design Award.
 - The 3 states not receiving a Model Testing Award will be competing for funds with the 16 Model Design Awardees.
 - The average Model Testing Award was approximately \$42 million.
 - The total pool of funds for the last round was \$300 million, less
 \$50 million reserved for Model Design Awards.
- Things we do not know
 - When CMS will release the Funding Opportunity Announcement (FOA) relating to the second round of Model Testing Awards.
 - If there will be a third round (all indications lead us to believe that there will not).



States Awarded Grants



Project Background

- The Center for Medicare & Medicaid Innovation (CMMI) awarded a \$3 million planning grant to the state of Idaho to create an innovative health care strategy for the entire state.
- Governor Otter tasked the Idaho Department of Health and Welfare (IDHW) with administering the grant.
- IDHW engaged Mercer to assist in the stakeholder process and development of the innovation plan.
- This project will engage stakeholders in a statewide analysis of the current health care system to identify practices that can support movement to a new payment and service delivery model.
- Project deliverables will serve as blueprints for the system innovation.



Purpose Statement for the SHIP

Purpose

The Statewide Healthcare Innovation Plan (SHIP) will help evolve Idaho's healthcare delivery system from a fee-for-service, volume-based system to a value-based model where care reimbursement is based on improved health outcomes for all of Idaho.



SHIP Stakeholder Engagement Plan

Objectives and Tactics

The stakeholder engagement effort for the SHIP will achieve four key objectives:

	Objective	Description	Tactics
1.	Awareness building	 Reach and raise awareness among affected providers and consumers. Develop a supporting Sponsor group as a guiding resource. 	 Promotional Materials: SHIP video, posters, participant invitations, follow-up emails.
2.	Focus group recruitment	 Generate awareness of the SHIP and opportunities for focus group participation among primary care providers, consumers, and other service providers throughout the state. 	 Recruiting, screening, and selection efforts through appropriate channels (steering committee contacts, provider affiliations, state organizations, etc.).
3.	Focus group and work group education	 Help to prepare focus group and workgroup participants through SHIP and CCNC education. 	Educational Materials: SHIP video, SHIP flyer, focus group brochure, work group flyer and journal/guide, work group recaps, steering committee guide.
4.	Status reporting	 Generate SHIP awareness and provide ongoing project progress updates for all project stakeholders. 	 A recurring e-newsletter will be distributed to an identified distribution list at regular intervals and posted on key State websites.

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Stakeholder Engagement Overview of Steering Committee, Sponsors, Work Groups, Focus Groups, and Town Halls

Steering Committee

The development process relies upon a steering committee that will provide guidance and recommendations throughout the process. Committee members were selected as representatives of the stakeholder community and are responsible for providing leadership in the design of Idaho's future innovative healthcare system.

Work Groups

The development process relies upon four work groups to generate recommendations and policy design decisions that will make up the SHIP. The work groups and some of their objectives are as follows:

Network Structure and Medical Home Integration Work Group:
 Propose a community-based model to support medical home integration with other aspects of the healthcare system, to improve health outcomes and access through care management and care coordination across an integrated system.



Stakeholder Engagement

- Data Sharing, Interconnectivity, Analytics and Reporting Work Group (Health Information Technology, or HIT): Propose a strategy for developing a statewide health information technology system that permits the analysis of clinical quality and utilization data throughout the healthcare system.
- Multi-Payer Reimbursement Strategies Work Group: Propose payment model(s) for the new healthcare delivery system that promotes value (positive health outcomes) vs. volume.
- Clinical Quality Improvement Work Group: Propose standard, evidence-based guidelines for clinical practice and disease management strategies to address patient population needs including high risk and high cost patient populations statewide.

Focus Groups and Town Halls

 Focus groups in each of the four work group topic areas will be conducted, as well as audience-specific focus group sessions with employers and hospitals. Additionally, there will be Town Halls held in some rural towns.



Identified Goals – Preliminary

- The SHIP and Model Testing Grant will:
 - Build on the current efforts of the Governor's multi-payer Idaho
 Medical Home Collaborative.
 - Promote movement towards CMS' triple aim of:
 - Improving the patient experience of care (including quality and satisfaction).
 - Improving the health of populations.
 - Reducing the per capita cost of health care.
 - Improve integration of primary care/patient-centered medical homes within the larger health care system.
 - Improve data collection to ensure adequate support of clinical patient management and development of clinical performance metrics.



SHIP and Model Testing Grant Proposal

- These documents will serve as the strategic plan to transform health care in Idaho to an integrated community care model.
- They will articulate the vision of its health care leaders, providers, and residents.
- They will meet requirements and guidelines set by CMMI.
- Drafts will be provided and reviewed with key stakeholders on a monthly basis throughout the project.



State Healthcare Innovation Plan

- SHIP will include descriptions of:
 - Idaho's current health care payment and service delivery system (including patient demographics, system performance measures, and rationale for change).
 - Idaho's proposed health care payment and service delivery system (including new model design and rationale; and estimates for improved population health, health care quality, and cost savings).
 - How Idaho will achieve the health care innovation.
 - Expected outcomes of the new system, including:
 - Maintaining/improving quality of care,
 - Improving health status of Idaho communities and health risks of all program beneficiaries,
 - Lowering costs for Medicare, Medicaid, and CHIP.
 - Lowering costs for privately insured.



Design Elements

- The Innovation Plan will consider several design elements, including:
 - Determining level of integration with behavioral health, home and community-based services, elder care, etc.
 - Creating strategies for adoption of health information exchange (HIE) and meaningful use of electronic health records (EHR).
 - Aligning reimbursement strategies across payers.
 - Building a model that improves quality performance.
 - Improving population health status and removing barriers.
 - Ensuring that beneficiary quality, access, and due process will be maintained or improved.
 - Addressing health care workforce gaps and leveraging health resources.
 - Transitioning to value-based business and clinical models.
 - Improving the performance of service delivery models.



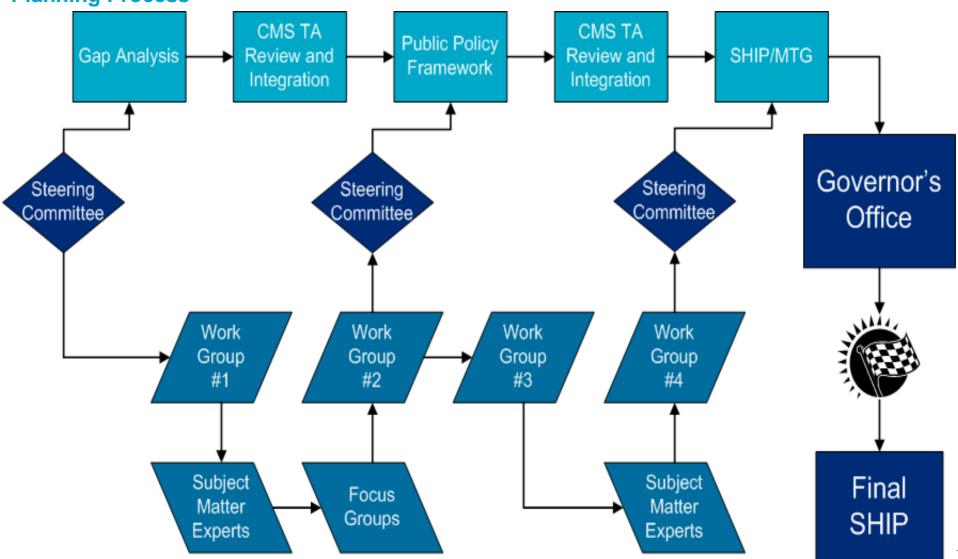
Model Testing Grant Proposal

- The Model Testing Grant Proposal will describe:
 - Model's design, including all payers.
 - Geographic areas/communities to be included.
 - Likelihood of success/potential risks.
 - Testing and evaluation plan.
 - Financial analysis of target population, including demonstrated cost savings, and return on investment.
 - Population's health status and patients' current experience of care.
 - Targeted improvements.
 - Process for implementation and testing.
 - Staff resources and roles.



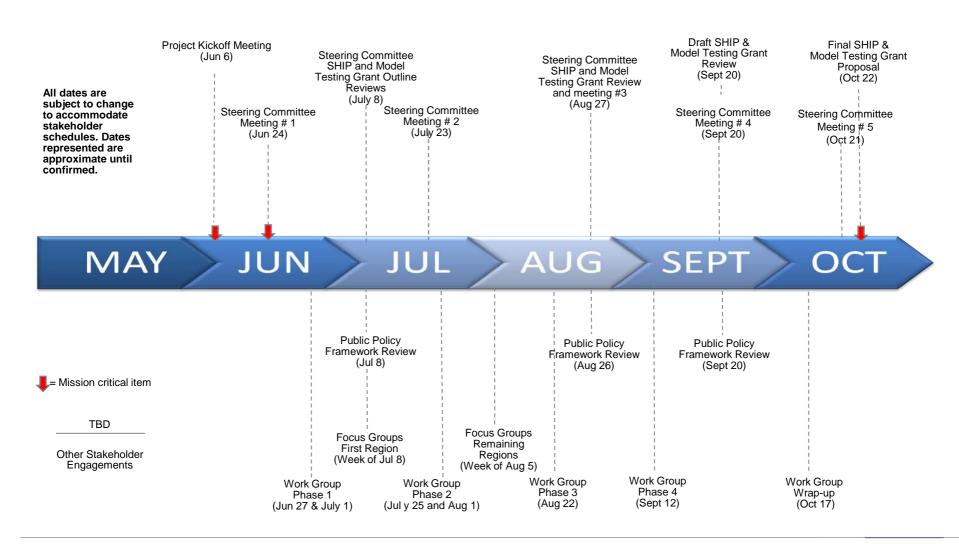
SHIP Information Pathways

An Overview of the Integration of the Engagement Process in the Innovation Planning Process



Idaho SHIP Project

Timeline and Project Flow – Meetings and Key Deliverables



Focus Group Schedule

Requests to participate in a Focus Group should be sent to:

IdahoSHIP@mercer.com

Area	Cities	Dates/Times	Location
Southeast (Bonneville, Butte, Custer, Clark, Fremont, Jefferson, Lemhi, Madison, Teton)	(Focus Groups)	Thursday, July 11 – 1 pm to 8 pm Friday, July 12 – 10 am to 8 pm Saturday, July 13 – 10 am to 3 pm	Eastern Idaho Public Health District 1250 Hollipark Drive Idaho Falls, ID 83401
Southwest (Adams, Canyon, Elmore, Gem, Owyhee, Payette, Valley)	(Focus Groups)	Thursday, August 1 – 1 pm to 6 pm Friday, August 2 – 10 am to 6 pm Saturday, August 3 – 10 am to 3 pm	To be determined
North (Benewah, Bonner, Boundary, , Kootenai, Latah, Lewis, Nez Perce, Shoshone)	(Focus Groups)	Thursday, August 8 – 1 pm to 6 pm Friday, August 9 – 10 am to 6 pm Saturday, August 10 – 10 am to 3 pm	To be determined
Central (Bannock, Bear Lake, Bingham, Blaine, Camas, Caribou, Cassia, Franklin, Gooding, Jerome, Lincoln, Minidoka, Oneida, Power, Twin Falls)	(Focus Groups)	Thursday, August 15 – 1 pm to 6 pm Friday, August 16 – 10 am to 6 pm Saturday, August 17 – 10 am to 3 pm	To be determined

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Town HallSchedule – DRAFT DATES AND TIMES

Sandpoint: Aug 7 - 6pm

• Salmon: Aug 13 - 6pm

Pocatello: Aug 14 - 6pm

• Orofino: Aug 21 - 6pm

• Moscow: Aug 22 - 6pm



MERCER July 15, 2013

Project Overview

Statewide Focus Groups: Mapping to Regions

